

Introducing the SmartCounsel™ Program

As a growing company, you have legal issues - or business issues requiring a legal perspective - that seem to arise on a daily basis. Yet you may not be ready for the expense of hiring a full-time in-house counsel. You want an individual who you know cares about your company and understands your business objectives. You need someone who will act like your in-house counsel, without the overhead.

Our SmartCounsel™ Program is the answer. We can provide you with a dedicated lawyer, who has the backing of a multi-service law firm. You can request the degree of access to that lawyer that you require: once a day; once a week; once a month; or whatever works for you. Further, you can choose to use this service for an hourly rate or for a fixed fee, whichever makes sense to your business.

Call us to find out how SmartCounsel™ is the smart way for growing companies to obtain highly tailored legal advice from outside counsel who see our business as being an extension of your own.

Program Leader

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For more information about our SmartCounsel™ Program visit: www.ahbl.ca

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SmartCounsel™ Program

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About the SmartCounsel™ Program

As a growing organization, you need a lawyer who truly understands your industry, your business, and your business goals. You also need consistency; someone dedicated to maintaining that advisor relationship with you over a period of time.

One of our SmartCounsel™ Program lawyers will work with you as your dedicated corporate lawyer. That lawyer will take the time to get to know you, your key people, your company, your business objectives and your industry. He or she will commit to providing you with legal advice on an ongoing basis.

Customized Service Plan

We start by working with you to create a customized general counsel plan to meet your strategic needs. This plan identifies the types of legal services you will likely require, frequency of consultations, and if needed, a set time for the provision of these services. For example, you may wish to have your SmartCounsel™ lawyer dedicated to work with you ½ day per week, one day every two weeks, two days per month, or an entirely different arrangement. We encourage having your SmartCounsel™ lawyer work on your own premises during these time periods to help build a strong relationship with you and develop a deeper understanding of your business. Working together with you, we can create a package that is flexible and provides you with the legal services you need.

Added Services

Great legal back-up: Dynamic businesses can have a wide range of legal needs. Most of those needs can be handled directly by your designated SmartCounsel™ lawyer. However, from time to time you might require more specialized advice. As a multi-service law firm, Alexander Holburn Beaudin & Lang LLP has the strong backing of lawyers and paralegals covering 25 areas of law and capable of helping you through almost any legal need that might arise as your company grows.

Legal topics of interest: As a SmartCounsel™ client you will receive all pertinent newsletters for areas of the law that might affect your business. If there has been a change in legislation or case law that you should know about, we'll endeavour to keep you informed. We also offer periodic seminars on topics of interest to our clients and their employees as an added value of being a SmartCounsel™ client. Let us know what legal topics might be of interest to you and your staff and we will work with you to put together an appropriate training package.

Referral to other professionals: Growing businesses have many needs that require outside assistance. This includes: accounting and tax issues; banking and financial needs; business planning; executive searches; insurance requirements; commercial leasing; public relations and marketing. We maintain a network of related professionals and can refer you to individuals we've used and trust to handle your other service needs.

Program Cost

SmartCounsel™ can be obtained at an hourly rate or for a fixed fee. Feel free to discuss these options with a member of our team to work out a strategy that works best for you.

Want to Know More About our SmartCounsel™ Program?

We invite you to call our program leader, Loren Mallett, at 604 484 1750 or e-mail him at lmallett@ahbl.ca.

