

RETAIL + WHOLESALE

Competition and changing consumer-demand in the Canadian retail and wholesale industry are driving companies to be more innovative and customer-focused. In order to succeed, companies must protect themselves against risk while securing their position in the market; this can be challenging given the dominance of e-commerce giants. Alexander Holburn's Retail + Wholesale Team has partnered with a wide range of leading retail brands, both Canadian and foreign, to develop effective strategies for day-to-day operations and liability defence.

Our lawyers have worked closely with businesses large and small to develop practical risk-management strategies. Our clients include:

- Wholesalers
- Department stores
- Commercial property owners
- Grocery stores
- Entertainment industry establishments such as theatres and bars
- Restaurants and others in the Food & Beverage Industry

Drawing on their expertise in diverse areas, our Retail + Wholesale Team works together to meet client needs in all manner of litigation and contractual issues. With many retailers and wholesalers operating on thin margins, the importance of protecting your interests against costly litigation can hardly be overstated. Our experienced litigation counsel can provide you with advice regarding:

- Defence of personal injury claims including the *Occupiers Liability Act* and the *Motor Vehicle Act*
- Assistance with obtaining coverage under other parties' insurance policies
- Product liability defence
- Review of risk management materials
- Risk management seminars
- Contract review (suppliers/vendors)

Our firm includes many top-rated insurance lawyers who can provide guidance in the event that a claim is made against your business. In order to keep clients informed of what is on the horizon, we provide regular lunch-

TEAM LEADER



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and-learn seminars and alerts about relevant decisions

Our business lawyers manage all commercial legal matters for their food and beverage clients with services including corporate and capital structuring, mergers & acquisitions, commercial leasing and conveyancing, shareholders agreements and disputes, employment or union agreements and disputes, and distribution or wholesale agreements.